

# Redline Communications

## Corporate Overview



**R**edline Communications is a leading provider of advanced broadband wireless access and backhaul solutions. Redline's RedMAX™ WiMAX Forum Certified™ systems and RedCONNEX™ family of broadband wireless infrastructure products enable carriers, service providers and other network operators to cost-effectively deliver advanced fixed and mobile wireless broadband services to business and residential subscribers.

Redline is at the forefront of the development and marketing of WiMAX and other advanced broadband wireless access and backhaul technologies. The company was the first in the world to receive WiMAX Forum Certification™ for a complete WiMAX system, and continues to lead the industry in WiMAX product deployments. Redline continues to develop WiMAX technologies to expand its RedMAX family of products to include devices that will enable the delivery of portable or mobile BWA services in a range of environments.



Using industry-leading OFDM technologies, Redline's products combine unmatched capacity and non-line-of-sight capabilities with proven performance, reliability and security. Ideal for a variety of access, backhaul and private network applications, Redline products are meeting the needs of carriers, service providers and enterprises worldwide.

Redline was founded in 1999 and has established its corporate headquarters in Toronto, Canada, with engineering and design centers in Romania, and sales offices worldwide. The company is publicly traded on the AIM of the London Stock Exchange (AIM:REDL).

### Market Overview

Carriers and service providers are looking for solutions that will enable them to focus on their core business of offering differentiating and profitable broadband services to diverse and demanding customers. Broadband wireless technologies are becoming a reliable and cost-effective complement or alternative to wireline networks for the provision of data, voice and video services. According to Maravedis, there are currently close to 2.5 million BWA subscribers worldwide. Maravedis predicts that there will be an accumulated 87 million BWA subscribers by the end of 2012, of which 67 million will be WiMAX subscribers.



### Redline Worldwide

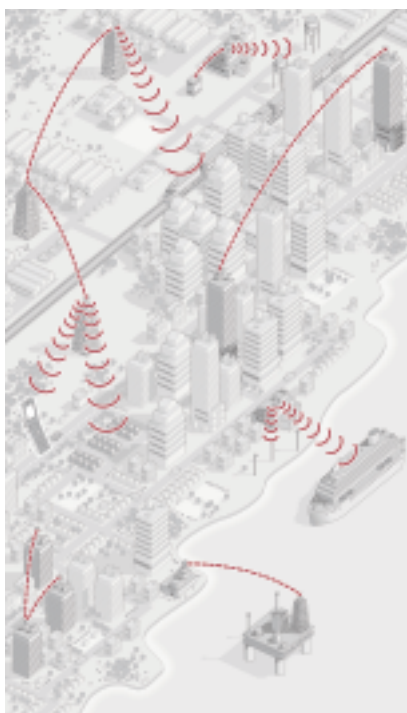
Redline has built a strong global presence with professional sales services teams in over 20 countries. With more than 50,000 Redline wireless broadband systems deployed by operators in over 80 countries, Redline offers the regional experience carriers need to successfully plan and implement networks that meet their unique market requirements.

### Redline and WiMAX

Redline's RedMAX family of WiMAX solutions includes the world's first complete system to receive the WiMAX Forum Certified mark for conformance to the WiMAX standards for performance and interoperability. The first RedMAX products were developed for operators in emerging markets, delivering fixed and nomadic services via products that operate in the 3.5 GHz frequency bands. Using TDD technology, Redline's RedMAX products offer superior spectral efficiency enabling operators to support large volumes of network traffic. Redline is also poised to be among the first WiMAX vendors to deliver WiMAX Forum Certified products based on the 802.16e standard, and is expanding its product portfolio to include systems that operate in additional spectrum.

Leading the  
WiMAX Revolution





WiMAX technology will extend to all aspects of our lives, in businesses large and small, and across residential areas, attracting a large number of subscribers who will use WiMAX in place of wireline broadband service and in combination with other wireless technologies. With its years of experience and high-quality, interoperable products, backed by superior post-sales support and service, Redline and its RedMAX family are well positioned to meet all your needs.

## Partnerships

Redline has established a world-class network of Partners to deliver its comprehensive suite of WiMAX Forum Certified™ and award-winning, carrier-grade wireless broadband access, backhaul solutions and professional services. Redline's Certified Partners have the expertise and experience to help plan, install and deploy wireless networks and are an integral part of Redline's sales and support network.

## RedCARE Support

Reliable broadband wireless connectivity requires dependable equipment and around-the-clock access to network engineering expertise. Redline's RedCARE program delivers outstanding support through a dedicated Certified Partner community. These Partners ensure that Redline products operate at exceptional performance levels and services are delivered to the highest networking standards possible.

## Recognized for Leadership and Innovation

Redline's industry leadership position and technology innovation is driven by strong management and development professionals with an unwavering commitment to achieving the highest standards of excellence in quality, service and support. This world-class team of managers and developers has a proven history of executive leadership in all areas of fixed and wireless telecommunications, including the design and production of carrier-class access and backhaul solutions.

### Majed Sifri

President & Chief Executive Officer

### Thomas Hearne

Chief Financial Officer

### Kevin Suitor

VP, Marketing & Business Development

### Jim Dickerman

VP, Product Development

### Mihnea Moldoveanu

CTO & Founder

### Rene Arvin

VP, Worldwide Sales

### Keith Doucet

VP, Customer Advocacy

### David Mentzer

VP, Operations



## Board of Directors

Redline's progressive board of directors provides leadership and direction to an exceptional management team - stewarding them through a challenging and evolving wireless broadband marketplace.

### Philippe de Gaspé Beaubien III

Chairman & Founder, Telemedia

### Mihnea Moldoveanu

CTO & Founder

### Timothy Dibble

### Majed Sifri

President & CEO, Redline Communications

### Thomas Hearne

Chief Financial Officer

### Mahesh Vaidya

## High Performance Wireless Broadband Products

Redline has patented enhancements to technologies that are integral to establishing high-capacity, long-range and non-line-of-sight broadband networks that support advanced applications. Redline's enhanced OFDM (orthogonal frequency division multiplexing) technology, MAC (media access control) and RF (radio frequency)/antenna design make Redline the superior choice for reliable and robust wireless broadband connections.

Redline's products also offer extremely low latency, an important feature for supporting real-time applications such as voice and video over IP and for providing backhaul for E1/T1 traffic for mobility services.

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